

# **About Us**

# **Houston Style Magazine**



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**AD RATES** 

Houston Style Magazine and StyleMagazine.com are the preferred lifestyle, news, and the entertainment resource providing original and up-to-date content.

Owner Francis Page, Jr. launched the first edition of Houston Style Magazine (HSM) in 1989 and is regarded as the leading minority publication in and around the city of Houston. HSM distributes relevant and useful information at the community level to thousands of Black and Latin-X residents

and business owners each week online and picked up in H-E-B grocery stores, local restaurants, barber shops, and other local businesses. Houston Style delivers stories with deep community relevance including sports and entertainment coverage, while maintaining a strong commitment to covering local news in each community. People look forward to reading these publications every week not only because of the news briefs It also covers, but for the local news and event information that are either ignored or underreported.

# **Media Channels**

# **Interactive Information**





Houston Style Magazine news content is available to readers on desktop, tablet, and mobile devices.



120,000 Readers



55,000

# COMMUNITY NEWSPAPERS ARE THRIVING

- People prefer newspapers for their local news over television and the Internet and local newspapers beat the Internet by a 3-1 margin
- 14% said they rely on social media to get information about their community
- Nearly half, 46% of respondents said they share their local newspaper with at least two other people 12% said they share it with three people or more
- 75% of respondents said they look forward to their community newspaper
- 79% of respondents said they find their community newspaper valuable for local shopping and advertising information
- 48% of respondents said they read their local paper for local news, information and obituaries.
- More than half of the respondents, 51%, said they read the public notices in their local newspaper somewhat often to very often.
  - 46% of the respondents said they read a print newspaper that covers their community specifically. 14% percent read their local paper online only, and 17% read it online and in print, bringing the total to 77% who read a local paper.



# **PRINT MAGAZINE**

Build powerful brand awareness that influences, inspires and endures through advertising in our award-winning flagship publication, Houston Style Magazine.

# **Print Audience Snapshot**

of our readers have visited or purchased from a business advertising in Houston Style Magazine



# **GENDER**

MALE - 49% FEMALE - 51%



# **AGES**

19 to 25 - 74% 26 to 35 - 14% 36 to 45 – 8%



# **BUYING HABITS**

82% Entertainment 51% Vacation\Travel 35% Home Furnishing 24% Financial Planning



# **ROLES**

Professionals - 74% Freelancer - 14% Mothers - 8%



## **EDUCATION**

High School - 24% Some College - 24% College Degree - 30% Graduate – 14% Other - 9%



# **INCOME**

\$150,000 - 14% \$ 75,000 - 25% \$ 35,000 - 29%

# **Our Content**

# Community newspapers are thriving

# **Houston Style Magazine**

distributes hyperlocal news and stories with deep community relevance – HSM newspaper and covers: events, politics, education, health, beauty, fashion, book reviews, movie reviews, sports, travel, vacations, and auto reviews.









# **Specials Editions**

We pride ourselves on our in depth, non-biased coverage of local business, transportation, education, health care, real estate and more.

# **Special Editions**

Dr Marting Luther King Jr Holiday – Jan 15
Black History Month – 4wks in February
Mexican Constitution Celebration – February 5
Cinco de Mayo Celebration – May 5
Juneteenth Holiday – June 19
Back to School – September
Hispanic Heritage Month – October
Kwanzaa – December 26 - January 1



# **Front Cover Opportunities:**

# Front Page Strip O

10.5" (w) x 3.5" (h)

# **Front Page Strip**

Make sure your message receives maximum exposure by putting it on the front page. Front strip ads are available every week of the month.



# Front Page Strip

10.5" (w) x 7" (h)

# **Front Page Wrap**

Make sure your message receives maximum exposure by putting it on the front page. Front strip ads are available every week of the month.

ABOUT PRINT **DIGITAL** CONTENT SPECIFICATIONS & RATE MEDIA KIT 2020 | 6

# HSM Has Active Audience, With High Impression!



# **DIGITAL FORMAT**

The urban professional population makes up the majority of HSM's readers:





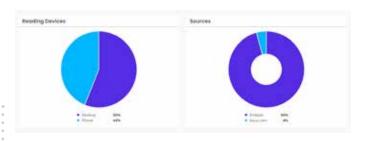


**57,415** Reads



# TRAFFIC DATA

DESKTOP – 59% PHONE– 41%





# StyleMagazine.com Digital Multi-Screen

**Desktop + Tablet + Mobile** 



# **Key Statistics**

New visitors/month **52,645** 

Average time spent on website **5 min 20 sec** 

min 20 sec

Page views/month

2,336,464





## **Increasing Visitors on News Category**

All Houston Style Magazine news articles and digital services will be free on all devices for readers.



### **Low Bounce Rate**

Houston Style Magazine news articles and digital services will be free on all devices for registered readers.

ABOUT PRINT DIGITAL CONTENT SPECIFICATIONS & RATE MEDIA KIT 2020 | 8

# **Content Calendar**

# **Content Timeline for one year schedule**



# **AUTUMN 2021-22 FEATURES**

Selected editions with special features:

# **Special Editions**

Special editions that shine a spotlight on and feature stories of the Black community. Autumn issue includes popular features like HBCUs Queens, and Hispanic Heritage.

# September:

- 1. Hispanic Heritage Month
- 2. Mental Health Awareness
- 3. HBCU Queen Special Edition

# **October:**

- 1. World Mental Health
- 2. Breast Cancer Awareness Special
- 3. Hispanic Heritage Month

# **November:**

- 1. HBCU Homecoming Queens
- 2. Holiday Gift Guide
- 3. National Diabetes Month



# **WINTER 2021-22 FEATURES**

Selected editions with special features:

# **Special Editions**

Winter shines a spotlight on important features and stories like Kwanzaa, Black History Month, & Dr. Martin Luther King, Jr.

## December:

- 1. Holiday\Kwanzaa
- 2. Houstonian Of The Year
- 3. World AIDS Day Rock The Ribbon

# Jahuary:

- 1. Dr. Marting Luther King, Jr. Special
- 2. National Youth Day
- 3. Volunteerism

# February:

- 1. Black History Month
- 2. Black History Month
- 3. Black History Month

# 2021-22

**Planner** 



## **SPRING 2022 FEATURES**

Selected editions with special features:

# **Special Editions**

During Spring, we focus on Texas traditions such as Houston Livestock Show & Rodeo, Black Restaurants, along with important health issues that effect the Black community.

## March:

- 1. Houston Livestock Show & Rodeo
- 2. Black Girl Rock Entrepreneurs
- 3. Easter Special

# **April:**

- 1. Black Restaurant Week Spotlight
- 2. Financial Literacy
- 3. Cinco de Mayo

# May:

- 1. Mother's Day Feature
- 2. Summer Travel Noire
- 3. Lupas Awareness Special



## **SUMMER 2022 FEATURES**

Selected editions with special features:

# **Special Editions**

The summer features: Juneteenth, now a national holiday that celebrates the emancipation of those who have been enslaved.

### June:

- 1. Juneteenth Special
- 2. Black Music Special
- 3. Father's Day Special

# July:

- 1. 4th of July Celebration
- 2. Art and Culture Special
- 3. Houston Jazz Festival

# **August:**

- 1. Back-to-School
- 2. Weddings
- 3. Fall Fashion

# **Houston Style Magazine Events**

**Access To A Highly Targeted Black Audience** 

Houston Style Magazine recognizes and celebrates excellence with four prestigious events and ceremonies.



Houston Style Magazine's 30 Under 30 program celebrates the state's most vibrant young entrepreneurs — men and women, age 30 and under, who are making things happen, either in business or their communities.



The Texas Black Expo is a nonprofit and economic development organization that empowers underserved businesses and youth by providing entrepreneurial and educational opportunities.



The Houston Juneteenth Multiculture
Health Festival Opportunity to Increase
brand awareness among the second
largest African American consumer
market in the US with a buying power of
86 billion dollars.



Houston Style Magazine host its annual Lecture and Impact Series/Awards
Ceremony. Listed for the awards are heads of government agencies who have proved their worth in specific areas of governance such as education,

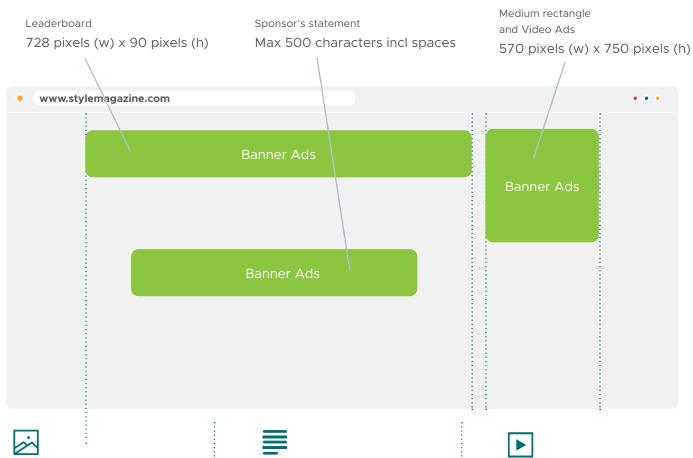
# **DIGITAL ADVERTISING CAPABILITIES**

# StyleMagazine.com Website **Advertising**

We currently have and average of 60,000 pageviews monthly and our numbers are growing daily. That's because our business model has changed from just a print weekly to now being a major source of news, seven days a week. We are updating our website daily with important news stories. Additionally, our website is responsive to tabloids and smartphones.

# What's included:

- 1 Sponsor's statement on topic home page and on all topic tagged articles.
- 2 White paper benefits on topic home page and on all topic tagged articles.
- Monthly promotion of our eNewsletter.





# **Image Banners Ads**

Web banners appear in rotation on a number of site position



## **Text Ads**

Web banners appear in rotation on a number of site position

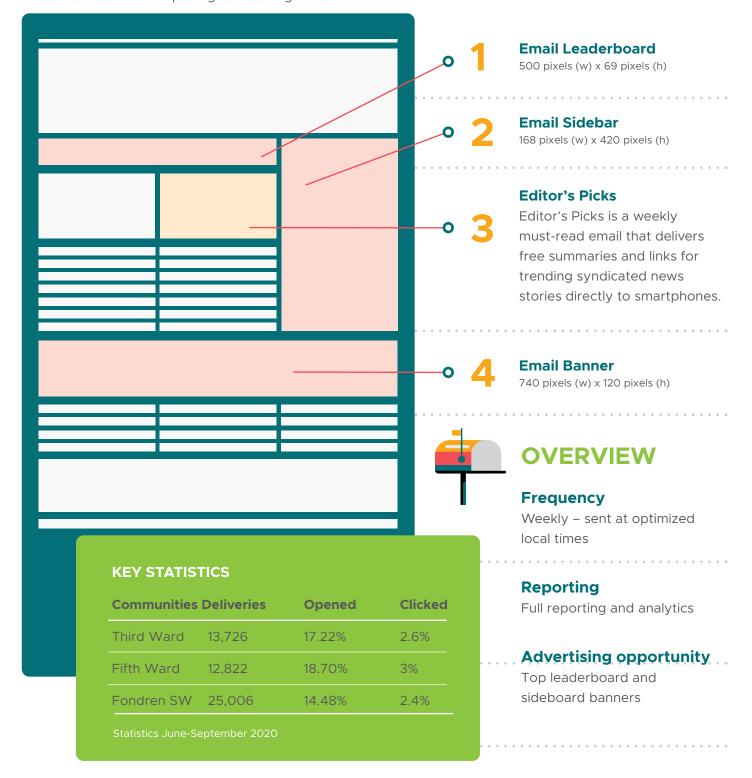
## Video Ads

Web banners appear in rotation on a number of site position

# **eNewsletter Banners**

# Weekly Roundup Of The Latest Headlines In Black Communities.

We offer innovative advertising and consumer-engagement solutions across a variety of platforms which allow our partners to connect uniquely with the audiences they want to reach. Our emails are sent out on Fridays and are curated by our editor to include the latest headlines anything from the latest new restaurant opening to breaking news.



# **eBlast Solutions**

# **Drive Traffic To Your Products**

We Have Built Long-Term Relationships With Our Readers





# eBlast

500 pixels (w) x 69 pixels (h)



# **Feature included:**

Highly effective and extremely targeted. You provide your material (event flyers, a restaurant menu, a coupon, a brochure--the possibilities are endless), we eBlast your materials directly to over 65,000 of subscribers using email.

- We help you identify your goal for the campaign.
- Understand who you're emailing.
- We help you plan your emails and follow-ups.
- Write click-worthy subject lines.
- Write copy that's suited for them.
- We help you identify clear calls to actions
- We provide you with open rates and click rates.





Deliveries	Opened	Clicked	
62,726	47.22%	22.6%	

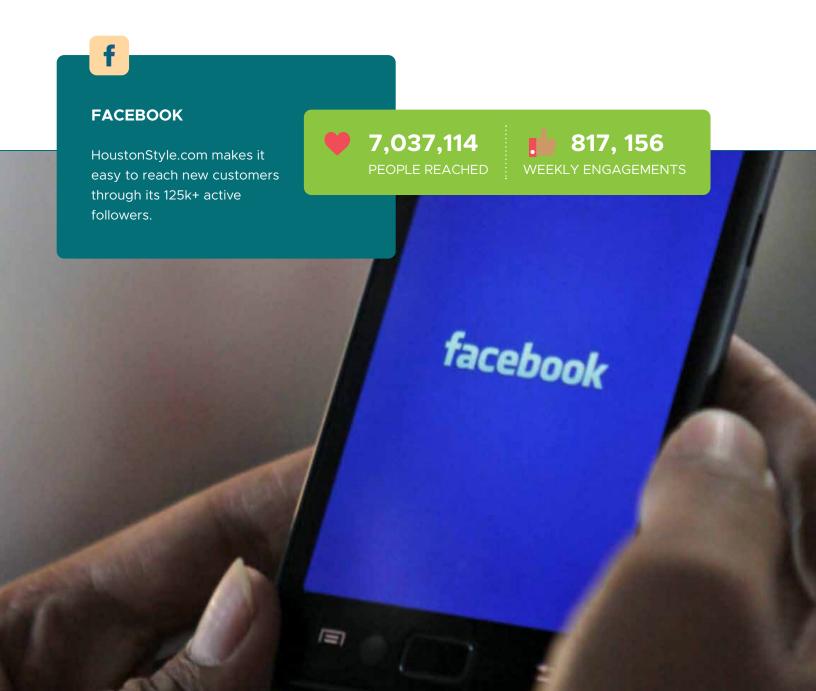
Statistics for this campaign only

# **Social Media Publishing**

# **Serves As Another Touchpoint Which Offers Trust**

Social media advertising, or social media targeting, are advertisements served to users on social media platforms. StyleMagazine.com utilize user information to serve highly relevant advertisements based on interactions within a specific platform.

For advertisers seeking to connect with African Americans, a healthy mix of platforms can help amplify content and ensure that this group is receiving messages in a way it can engage with and share with peers and further extending their brand reach.



# **INFLUENCER MARKETING**

Houston Style Magazine believes social media influencer marketing is hands down one of the best marketing strategies you can use today. HSM's influencers cause followers to make specific buying decisions based on their authority and reputation.

# 1,434,144 VIRAL CONTENTS

# **INSTAGRAM**

Houston Style Magazine can help to grow your business using Instagram Marketing. We know how to run successful campaigns that with our 24.8k active followers through keywords, hashtags, IGTV, stories, and LIVE.



# **TWITTER**

Houston Style Magazine helps clients find their Twitter voice. We use Twitter hashtags, trends, and Twitter Ads because it allows us to drive awareness, encourage engagement and potentially drive action on your website



# YOUTUBE

Houston Style Magazine can help your company or organization optimize your channel, grow subscriptions, and expand your reach with YouTube ads and influencer partnerships.



# **PRINT MAGAZINE**

# **Specifications and Rate Card**

Artwork to be supplied as a press-optimized PDF le (Acrobat- generated) with all fonts and hi-res images (300dpi) embedded. Failure to embed high-res images will result in pixelated output.

DISPLAY RATES	PRICE(\$)	CREATE (\$)	SIZE & SPECS
Double Truck	\$8,000	\$875	22 5\16" x 13"
Full Page	\$4,000	\$500	10 13\16" x 13"
Half Page - Horizontal	\$2,000	\$500	10 13\16" x 6.5"
Half Page - Vertical	\$2,000	\$500	5.25" x 13"
Quarter Page Large	\$1,000	\$500	6" x 10"
Quarter Page Small	\$1,000	\$375	2.5" x 6.5"
Color (4c)	\$500		

INSERTION	Single Page	Multi Page	SIZE (Inch)
Insert A4 (full run)	\$200	\$200	
Insert A4 (20,000-29,000 pcs.) Insert A4 (15,000-19,999 pcs.)	\$200	\$200	
	\$200	\$200	

# **Technical Artworks**

Artwork to be supplied as a press-optimized PDF file with all fonts and hi-res images (300dpi) embedded. Failure to embed high-res images will result in pixelated output.

### **Contact:**

Lisa@StyleMagazine.com



# **Full Page**

Ad Size & Specs 10 13\16" (w) x 13" (h)



# **Half Page:**

Ad Size & Specs 10 13/16" (w) x 6.5 (h) H 5.0" (w) x 13.0" (h) V



# 1\4-Page Large:

Ad Size & Specs 6.0" (w) x 9.843" (h)



# 1\4-Page Small:

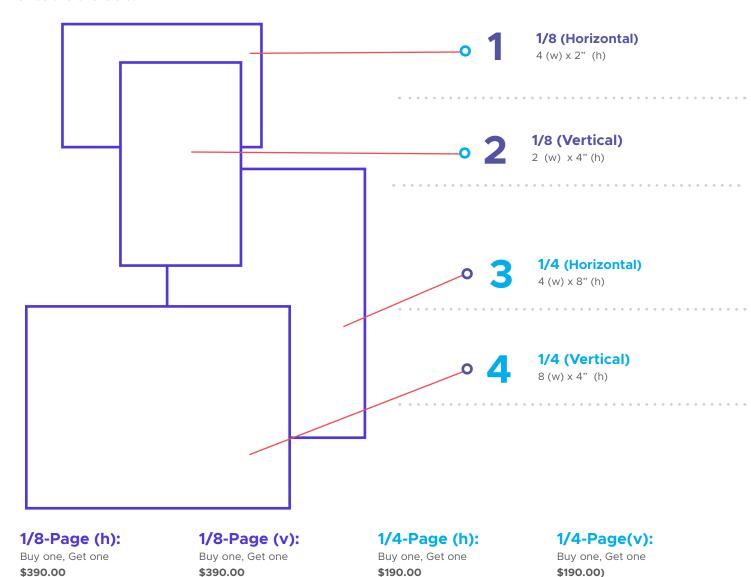
Ad Size & Specs 7.400" (w) x 4.528" (h)

# **PRINT MAGAZINE**

# **Small Business Rates**

# **Classified Display Ad**

It is more visually appealing than classified text ads. Here small businesses with revenue less than \$200,00 annual can add customized font, color, logo or image to make the ad visually more effective for the target readers. These ads are charged on the basis of size. Currently only two (2) sizes are available:



Size & Specs:

4 (w) x 2" (h)

Size & Specs:

4" (w) x 8" (h)

Size & Specs:

8" (w) x 4" (h)

Size & Specs:

2 (w) x 4" (h)

# DIGITAL

# **Specifications and Rate Card**

# Web Banner Ad

# **ARTWORK REQUIREMENTS**

Artwork should only be supplied as an animated .gif or .jpeg file, 72 dpi, RGB format, and less than 32k in size. Please supply a valid link.

## **LEADERBOARD**

728 pixels (w) x 90 pixels (h) 300 pixels (w) x 250 pixels (h)

## **SKYSCRAPPER**

300 pixels (w) x 250 pixels (h)

### **SQUARE ADS**

300 pixels (w) x 250 pixels (h)

### **LOWER BANNER**

300 pixels (w) x 250 pixels (h)

# **INSTORY ADS**

300 pixels (w) x 250 pixels (h)

# e-Newsletter Banner

# **Artworks Requirements**

Supply company name text and a headline of up to 45 characters in length, including spaces. For best results, the headline should be written to attract clicks, and link to a piece of content with clear value for the target prospect. Please provide a link to the destination page and to your company website.

Supply company name text and a headline of up to 45 characters in length, including spaces. For best results, the headline should be written to attract clicks, and link to a piece of content with clear value for the target prospect. Please provide a link to the destination page and to your company website.

WEB	PRICE (\$)
FULL PAGE SKIN	\$750 WEEK
LEADERBOARD (ros)	\$1,000 MONTHLY
SKYSCRAPER	\$1,000 MONTHLY
SQUARE AD (ros)	\$750 MONTHLY
LOWER BANNER (ros)	\$400 MONTHLY
IN STORY AD (top 10)	\$1,000 MONTHLY

NATIVE ADS	PRICE (\$)
250 WORDS (photo)	\$400
500 WORDS (photo)	\$500
PERSON INTERVIEW	\$650
(user photo)	
IN PERSON INTERVIEW	\$750
(photographer)	

# e-Blast Ad

# **Artworks Requirements**

Artwork as animated .gif or .jpeg le, 72 dpi, RGB format, less than 25k in size. Please supply a link, not an email address. As .gifs (.gif89a) do not animate in Outlook 7, please submit a .jpg or .gif le without rotation. If you submit an animated .gif file, we suggest you put all your salient information on the first slide.

### **SIZES**

Email leaderboard: 560 pixels (w) x 69 pixels (h)

### **EMAIL SIDEBAR**

168 pixels (w) x 260 pixels (h)

# EMAIL BANNER PRICE (\$) LEADERBOARD \$350 MEDIUM RECTANGLE \$350 EDITORIAL WITH LINK \$500 EVENT WITH LINK \$250 SIDEBAR IMAGE \$200 Editor's Pick \$340

# **Social Media Campaign**

# **Artworks Requirements**

Artwork as animated .gif or .jpeg le, 72 dpi, RGB format, less than 25k in size. Please supply a link, not an email address. Please submit a .jpg or .gif le without rotation. If you submit an animated .gif le, we suggest you put all your salient information on the first slide.

### **FACEBOOK**

Story:

560 pixels (w) x 69 pixels (h) Ads:

168 pixels (w) x 260 pixels (h)

### **TWITTER**

Email leaderboard: 560 pixels (w) x 69 pixels (h) Email sidebar:

168 pixels (w) x 260 pixels (h)

### **INSTAGRAM**

Story:

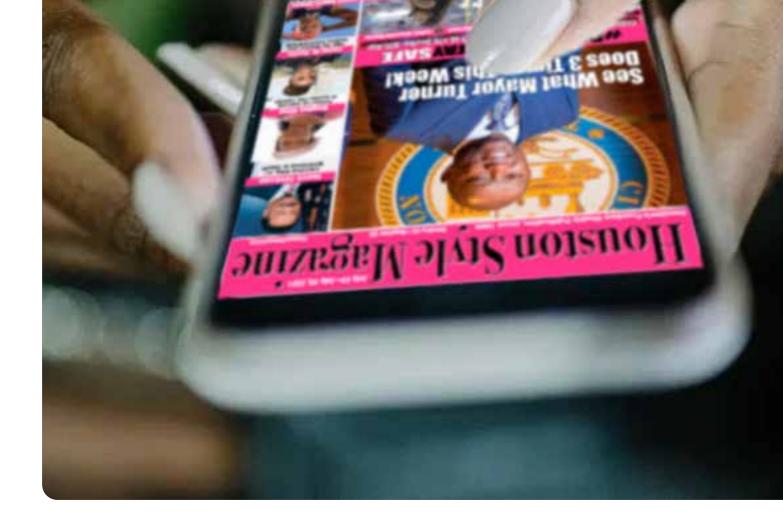
560 pixels (w) x 69 pixels (h)

۸ds.

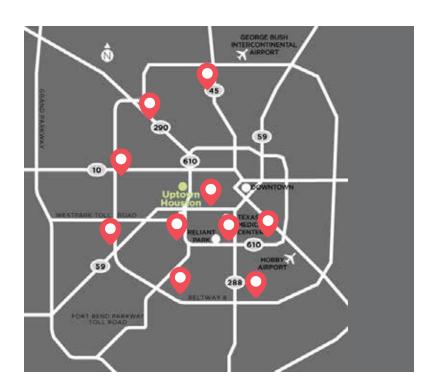
168 pixels (w) x 260 pixels (h)

SOCIAL MEDIA	PRICE (\$)
FACEBOOK	Start From \$400
INSTAGRAM	Start From \$200
LINKEDIN	Start From \$500
TWITTER	Start From \$300
INFLUENCER	Start From \$300
DAILY TAKEOVER	Start From \$100





# **Houston Style Magazine**



# **PLACEMENT CONTACTS**

# **PRINT ADVERTISEMENT**

Lisa Valadez

Phone: +713-748-6300

 ${\it Email: advertising@StyleMagazine.com}$ 

# **DIGITAL**

Phone: +713-748-6300

Email: advertising@StyleMagazine.com

# **CLASSIFIED ADS**

Kathy Coleman

Phone: +713-748-6300

Email: advertising@StyleMagazine.com

www.HoustonStyle.com